

Competencies for Technical Operations Manager

The competencies described in the table below are required for successful performance as a Technical Operations Manager (FV-2186-K).

Competency	Components
Managing Organizational Performance	 Knowledge of group member job structure, functions, duties, and linkages Manages a team of System Support Center (SSC) Managers to achieve group, district, and agency goals Establishes individual performance expectations with each direct report and holds them accountable for meeting them Delegates work based on organizational needs and individual capabilities and development needs Provides timely, valuable feedback to direct reports Promptly addresses performance issues among direct reports Accurately evaluates the performance of direct reports Supports SSC Managers when they address performance issues among their employees Recognizes and rewards good performance Ensures SSC Managers are managing the performance of their team members
Developing Talent	 Develops SSC Managers for enhanced job performance and career growth Provides development opportunities both within and outside the group Matches work assignments to development needs as possible Proactively coaches SSC Managers to prepare them for coming challenges Coaches SSC Managers through people and technical situations including grievances and EEO matters Solicits and applies feedback on own performance Identifies own development needs; creates and implements a personal development plan
Building Teamwork and Cooperation	 Provides clear direction Seeks and executes opportunities to pull employees together as a team at the SSC and District levels Provides training and/or coaching in team collaboration Develops strong personal and working relationships with SSC Managers based on understanding each other's values and establishing trust Works with managers and employees to establish SMART(specific, measurable, actionable, realistic, and time bound) group goals Communicates group goals to all group members, linking group goals to each person's job Ensures each group member can explain the line of sight from their individual performance expectations to the group goals to organizational goals





Competency	Components
Interpersonal Relations and Influence	 Communicates orally in clear and concise language Actively listens including identifying important elements of what is being communicated Recognizes the audience's level of understanding Is aware of one's own tone and attitude and reception by others Tailors messages to the audience in terms of both relevant content and approach. Prepares and delivers effective presentations in person and remotely Uses multiple media to convey messages. Writes clear, concise, and meaningful memos, directives, performance evaluations, recognition letters, and other communications Leads meetings effectively and efficiently. Thinks on one's feet – can respond spontaneously to questions and challenges Communicates orally in clear and concise Establishes a vision and engages and inspires others Builds rapport easily with others Influences and motivates others Leverages strong collaborative relationships to accomplish work effectively and efficiently Manages conflict effectively Negotiates for win-win solutions Demonstrates empathy and support for others Tactful and diplomatic Confident and assertive but not aggressive Optimistic and enthusiastic
Problem Solving	 Analytical reasoning including assessing and understanding events; anticipating questions and potential impact Integrating information from several sources to understand an issue Strategic thinking and planning Troubleshooting (identifying the source of problems) Solving problems Creativity in identifying and developing unique, customized solutions Draws upon the expertise of others to assist in addressing issues or solving problems Takes prudent risks Makes thoughtful decisions based on sound rationale





Competency	Components
Integrity and Courage	 Takes a stand on important issues despite opposition Makes and supports difficult or unpopular decisions when needed Consistently fulfills commitments Demonstrates high standards of ethical behavior and inspires trust Admits to errors or lack of knowledge Addresses difficult or uncomfortable issues Is open and honest
Leading People through Change	 Educates self on upcoming changes, how they help achieve organizational goals, and associated language Proactively recognizes needed changes and takes the initiative to advocate for and plan for change Communicates upcoming changes in advance to managers and employees. Creatively frames change messages to be relevant to the group and their needs Anticipates and overcomes barriers to change. Presents information about organizational initiatives positively regardless of personal feelings. Links the initiative to organizational goals and individual employee jobs. Engages employees in open conversation about the initiative. Disseminates information about identified issues and lessons learned to stimulate change.
Technical Knowledge	 Knowledge of: National Air Space operations and safety protocols Organizational big picture and the potential impact of the group's work on the larger organization, e.g., runway incursions. Technical Operations services and equipment sufficient to ask the right questions, identify the correct resources, and identify and resolve potential or actual problems
Organizational Knowledge	 Knowledge of: Organizational mission and structure Organizational programs, processes, and procedures Current organizational goals (FAA, ATO, Tech Ops, and District) Orders and guidelines that define how to operate, report on activities, maintain equipment, avert risk and ensure safety Chain of command and protocol Reporting formats Organizational online systems and tools, technical resources, and people available to provide information or assist in resolving problems and how to access them Organizational priorities and understanding they may change Organizational environment and culture





Competency	Components
Administrative Knowledge	Knowledge of:
	Equal Employment Opportunity guidelines
	Bargaining unit contracts
	Grievance policies and procedures
	Finance and budgeting principles and processes
	Staffing principles
	Administrative requirements
	Accountability Board policies and procedures
Agility	Adapts easily to new situations and demands
	Independence
	Positive attitude
	Deals well with ambiguity
	Patience in trying circumstances
	Composure under pressure
	Sees new possibilities
	Willingness to learn
	Creativity
	Visionary – sees the possibilities
	Multi-tasking
Customer Focus	Knowledge of the functions and responsibilities of stakeholders
	and how they use your group's equipment and services
	Works with stakeholders to establish mutual and reciprocal
	expectations and roles
	Develops strong, long-term working relationships with internal
	and external stakeholders
	Anticipates the needs of stakeholders, confirms the needs with
	stakeholders, then acts to find solutions
	 Collaborates with stakeholders to solve problems and issues.
Building Alliances	Establishes effective working relationships with people in the
, and the second	organization who can provide information or assist in resolving
	problems before their help is needed
	Continually works to establish and maintain strong collaborative
	working relationships with colleagues across the organization,
	especially in Air Traffic
	Develops a network of both formal and informal contacts
Accountability and	Takes responsibility for achieving group goals
Measurement	Establishes and uses metrics to measure accomplishment of
	group goals and makes adjustments in work as needed
	Uses metrics and other resources to identify and resolve
	systemic issues.
	Takes personal accountability for own actions and errors





Competency	Components
Business Acumen	 Collects data on current and future needs from multiple stakeholders before establishing priorities. Prioritizes competing resource requirements Advocates for established priorities by fully representing the issues, the impact on one's group, and the wider impact on the organization Recognizes when to communicate events upward and identifies the appropriate information to be relayed. Presents alternative strategies for addressing events and issues when reporting these upward. Provides recommendations for the best approach to minimize negative impact of events and continue operations.

